



FOR IMMEDIATE RELEASE

**GLENTEL WRAPS UP 2007 WITH SUBSTANTIAL EXPANSION
AND INDUSTRY ACCOLADES**

*Company celebrates 45 years in business in 2008
and plans to further expand its wireless retail presence in Canada*

Burnaby, British Columbia – January 23, 2008 – Glentel Inc. (TSX: GLN), a leading provider of innovative and reliable telecommunications services and solutions in Canada and the United States, today announced that the company concluded 2007 with record expansion in its Retail Division and significant contract growth in its Business Division while announcing a 10 percent increase in its quarterly dividend in 2008. The company also received notable industry recognition during the year for its business operations and employee training program.

Last year, Glentel's Retail Division reported increased retail presence with the expansion of its three consumer brands; WirelessWave, Wireless etc., and The Telephone Booth (Tbooth and La Cabine T). WirelessWave celebrated its 10th anniversary in 2007 and opened its 101st mall-based store at year end. Wireless etc. opened kiosks in 40 additional Costco Wholesale Canada locations, bringing the total store count in Costco to 63, while Tbooth opened 11 new stores, concluding the year with 60 locations. Additionally, Glentel's Retail Division was honoured with two Training Excellence awards from the Canadian Society of Training and Development for Creating a Culture of Learning Development and for its Overall Internal Learning programs.

Glentel's Business Division also enjoyed a banner year for securing system integration contracts which included Alberta's Yellowhead County, the City of Regina, and the University of Saskatchewan, among others. In Yellowhead County, Glentel completed a \$1.2 million dollar project replacing the wireless communications system infrastructure and user equipment for the area's fire and emergency medical services as well as transportation, enforcement, and agricultural services. In Regina, Glentel installed a beta fixed wireless broadband service for the city, providing high-speed data services for data acquisition, supervisory control, and video surveillance, and enabling workforce automation services for city staff. Glentel also delivered a communications infrastructure upgrade for the University of Saskatchewan, helping extend the life of the wireless communications system on the Saskatoon campus.

"2007 was a year of substantial expansion for Glentel," said Tom Skidmore, President and CEO of Glentel. "We plan to continue to expand our retail presence in Canada and build on last year's momentum. We are also very excited to be celebrating our 45th anniversary in business in 2008, including our 25th anniversary as a Canadian public company."

During 2007, Glentel was recognized as Burnaby's "Business of the Year" for business excellence, growth, and community involvement. As a community and corporate initiative, Glentel and its employees actively volunteer and financially support programs including Kids Help Phone, The Salvation Army, BC Women's Hospital, and Trinity Western University.

With more than 1,200 dedicated employees, Glentel will continue to build its industry-leading customer service to its loyal and growing customer base. In 2008, the company plans to continue to expand with the opening of a combined total of 15 new WirelessWave and Tbooth mall-based stores across Canada and an additional 11 new Wireless etc. kiosks within Costco stores. Glentel also plans to enter into the provinces of Saskatchewan, New Brunswick and Nova Scotia this year with its retail store expansion.

About Glentel

Glentel (TSX: GLN) is a leading provider of innovative and reliable telecommunications services and solutions in Canada and the United States. Founded in 1963 and headquartered in Burnaby, B.C., Glentel comprises two operating divisions – Retail and Business – that service thousands of consumers and commercial telecommunications customers. Together with its divisions, the company boasts more than 240 locations across Canada located in retail malls, Costco Wholesale stores, and business centers. As the largest multi-carrier cellular retailer in Canada, it offers a choice of network carrier and wireless device or phone. To its business and government customers, Glentel offers wireless engineering and service, rental equipment, satellite and terrestrial network systems, tower sites, and wireless asset monitoring. Glentel operates its business under the trading names Glentel Wireless, WirelessWave, The Telephone Booth (Tbooth and La Cabine T) and WIRELESS etc.

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